



48TH MEMBERSHIP MEETING MULCH & SOIL COUNCIL

*Palacio Del Rio Hilton
San Antonio, TX
September 25, 2019*

SPONSOR THANK YOU

Diamond



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SILVER



COMING UP

- Elections to the Board of Directors
- Treasurer's Report
- Committee & Program Reports:
 - Transportation Committee Report
 - State Legislative Monitoring Program
 - Certification Program
- Mulch & Soil Research Foundation Report
- AND MORE



48TH ANNUAL MEETING

Elections Committee Report **Expiring Director Terms - (2016-2019)**

- ▶ Joe Ertel - Oldcastle Lawn & Garden Products, Atlanta
- ▶ Dr. Kay Jeong - Sungro Horticulture, Agawam, MA
- ▶ Rick Mahoney - Garick Co., Cleveland, OH
- ▶ Kimberly Rygielski - The Scotts Co., Marysville, OH

48th Annual Meeting

Elections Committee Report

Election Nominees (2019-2022)

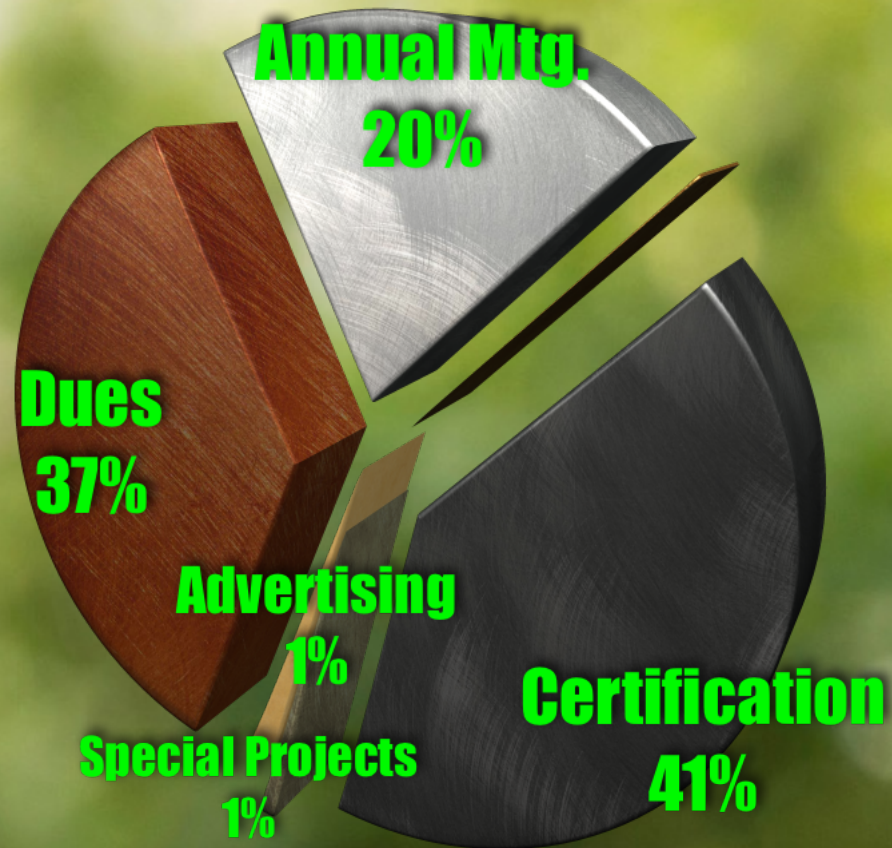
- ▶ Joe Ertel - Oldcastle Lawn & Garden Products, Atlanta, GA
- ▶ Dr. Kay Jeong - Sungro Horticulture, Agawam, MA
- ▶ Rick Mahoney - Garick Co., Cleveland, OH
- ▶ Kimberly Rygielski - The Scotts Co., Marysville, OH

TREASURER'S CONSOLIDATED REPORT — FY2018

This Consolidated Report Combines the Financial Activities of the Mulch & Soil Council (MSC) and the Mulch & Soil Research Foundation (MSRF)

ASSETS:	
Cash & Cash Equivalents	\$443,467
Accounts Receivable	\$19,050
Restricted Cash	\$5,173
Restricted Receivables	\$2,400
TOTAL ASSETS	\$470,090
LIABILITIES:	
Accounts Payable	\$29,544
Deferred Revenues	\$199,000
Unrestricted Net Assets	\$241,546
TOTAL LIABILITIES	\$470,090

TREASURER'S CONSOLIDATED REPORT — FY2018



TREASURER'S CONSOLIDATED REPORT — FY2018

REVENUES:	
Annual Mtg.	\$122,477
Advertising	\$5,120
Certification	\$250,703
Special Projects	\$8,400
Dues	\$223,790
Interest	\$864
TOTAL REVENUE	\$611,354

TREASURER'S CONSOLIDATED REPORT — FY2018

Admin Expenses
14%

Program Expenses
86%

TREASURER'S CONSOLIDATED REPORT — FY2018

Expenses	
Certification	\$ 197,929
Meetings & Seminars	\$ 126,095
Member Support	\$ 107,697
Special Projects	\$ 16,290
MSRF Research	\$ 91,791
G&A	\$ 88,107
Total Expenses	\$ 627,909
Net Revenues	\$ (16,555)

48TH ANNUAL MEETING

➤ *Membership*

+9.4%

Members	
Category A	25
Category B	24
Category C	17
Category D	6
Category E	3
Category F	1
Category G	3
Affiliate	32
Associate	4
Non-Profit	2
Foreign	0
TOTAL	117

48TH ANNUAL MEETING

Meeting Attendance

Member: Producer	77
Member: AF & AS	48
Non-Members	12
Speakers & Staff	11
Press	1
TOTAL	149

48TH ANNUAL MEETING

- *AAPFCO Representation - New Coir Definition*
- *New & Expanded State Legislative & Regulatory Monitoring*
- *Transportation Committee*
 - *Capital Hill Fly-In*
 - *FMCSA Petition*

Program Activities...

- *Standards Committee - UVPG Review*
- *Certification Committee- New Policies Manual*
- *Newsletter, Special Alerts & More*
- *Mulch & Soil Research Foundation*
 - *CA Proposition 65 Risk Assessment*
 - *Spontaneous Combustion of Mulch and Soils in Gardens & Landscapes*

MSC STATE LEGISLATIVE MONITORING PROGRAM

<http://mulchandsoilcouncil.org/membership/index.php>



48TH ANNUAL MEETING

Certification Program

Premium Potting Soils	53
Standard Potting Soils	1
Lnsc Soils & Amendments	57
Specialty Soils	1
Mulches	189
Applications in process	1
Total Certified Products	302





48th Annual Meeting

Elite Bulk Members

Anderson Mulch & Soil

Metzler Forest Products

The Woodbed Corp.

Ohio Mulch Supply

Swanson Bark & Wood Products

MSC RECOGNITIONS



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Annual Meeting Chairman Award

Director Service Recognition

**John Leber Award
for Distinguished Service**

48th Annual Meeting

*2019-2022
Election Results*





49TH ANNUAL MEETING

Time & Place of Next Meeting

October 6-8, 2020

Center City Hilton

Charlotte, NC

48TH ANNUAL MEETING

**Motion to
Adjourn?**

